



Decorative Arts and founder of Caroline Ashleigh Associates, LLC, a firm based out of Birmingham that provides appraisal and auction services, says there are some key steps that need to be taken.

Budding collectors and veterans alike should document new items, take delicate care of any collectibles or antiques, have them appraised for current valuable to insure worth, and have a plan in place on whom the items will go to in the future.

"It's better to think about these things with proper advisors before the fact, than after," she said. Ashleigh gives that advice to people she talks with on the Antiques Roadshow as well, which she has been a contributor on since 1995, seeing 3,000 people a day at some events.

She called the work required there by appraisers as "shotgun fire" and using the question of "is

is or is it ain't" with appraisers having to determine several things, such as authenticity, provenance (historical value), quality, condition, rarity and other criteria in rapid succession.

"We have one New York second to look at everything, to evaluate and assign a value to the piece," Ashleigh said

One of the more interesting things brought in for appraisal, she stated, was a person who claimed they had a lock of hair from Abraham Lincoln.

She noted the roadshow doesn't have scientific testing capabilities or DNA testing available on-site. Ashleigh said while there are many experts in the field, collectors should also do some research for themselves when buying an item or trying to learn its' history.

For more information on Caroline Ashleigh Associates, visit *www.appraiseyourart.com* or *www.auctionyourart.com*.

